

# FROM TURMOIL TO TRIUMPH

AGIO'S IT ASSESSMENT RESCUES A PRIVATE EQUITY FIRM'S INFRASTRUCTURE

# **PICTURE THIS...**

You're a seasoned CTO in the private equity industry, responsible for ensuring your firm's IT infrastructure runs smoothly and securely. Lately, you've been grappling with concerns about your current managed service provider (MSP). Projects are delayed, best practices are ignored, and critical solutions are overlooked.

You have time-sensitive projects ready for action, but your MSP is incommunicado about the halfdozen projects they're already ignoring. You aren't confident they can handle your expanding needs, especially your migration to Azure.

So, you turn to Agio.

# THE CHALLENGE

Your goals are to expand into Azure, migrate users to OneDrive and SharePoint, modernize your firewalls, and simplify remote user connections.

Unfortunately, your current MSP lacks the cloud expertise to help with Azure, and while you don't have an overly complicated network, they're dragging their feet in updating your firewalls. You hesitate to give them any other projects because you suspect their current solutions overlook details and ignore best practices.

You don't love the prospect of switching providers, but enough is enough. You reach out to Agio for a comprehensive assessment of your IT environment.

Agio's IT assessment is a game-changer. Their team delves deep into the intricacies of your on-prem domain, Azure infrastructure, VMware, disaster recovery and backups, and security posture. They run reports, gather data, and create a risk log detailing concerns and issues to address, complete with pictures, diagrams, and a corrective action plan.



## THE IT ASSESSMENT FINDINGS

As the assessment unfolds, your initial suspicions are confirmed—and then some. Agio's forensic review uncovers significant gaps that could pose regulatory and cybersecurity problems: outdated systems and software, misconfigured systems, no antivirus running on servers, privileged access granted to ordinary user accounts, and a lack of multi-factor authentication and conditional access controls. The list goes on.

It's not what you want to hear, but nothing you didn't suspect. Now, you have quantitative evidence to confirm those suspicions.

The good news is that Agio's team understands the complexities of your environment, knows how to navigate them, and has mapped out the next steps from a project perspective.

The fact that they did the assessment ahead of onboarding helps ease your mind. You're impressed with their industry experience and relieved that their skilled engineers took the time to understand your environment before making changes. Finally, someone you can trust.



# "FINALLY, SOMEONE YOU CAN TRUST."

# THE SOLUTION

Agio's teams work tirelessly to remediate the issues, replacing your entire compute stack with new, fully configured systems for your production services—all on-premises.

Your critical SQL databases, once vulnerable due to poor backups and no disaster recovery, are now integrated into Azure with failover databases, ensuring business continuity.

Agio overhauls and streamlines your aged firewalls by replacing physical firewall devices used by remote users with a simplified, more manageable solution for secure remote access.

Speaking of remote access, here's something impressive: Before starting the IT assessment, Agio's system engineer resolves a time-sensitive risk concerning your expensive and cumbersome Citrix solution. He condenses your infrastructure from ten servers publishing the remote application to a single Windows 10 machine in Azure, reducing costs from thousands of dollars per month to just \$150.



### THE TAKEAWAY

Your previous provider's inconsistent service, reactive stance, and unresponsiveness left you with headaches. Agio's proactive, consultative approach and attention to detail gave you solutions and follow-through—including improvements to remote access solutions that slashed costs and management overhead. Throughout the process, Agio's skilled engineers earned your trust and confidence.

## THE AGIO DIFFERENCE

Agio's IT assessment isn't just a one-time affair. It's a springboard for a lasting partnership built on transparency, collaboration, and continuous improvement. With Agio by your side, you gain increased visibility, more control, and invaluable consulting—empowering you to be the hero your firm deserves.

# WHY AGIO?

#### #OneAgio

When you select Agio, you're investing in a relationship with everyone who's a part of this firm. Our teams operate in a symbiotic relationship based on deposits and withdrawals, creating a vehicle for delivering more than just service. We deliver an experience that reaffirms to our clients that we've got them covered. From clean, concise implementations to consistent support backed by automation and tools that work how they're supposed to, value-add reporting, accurate, timely invoicing, and content on the latest IT and cybersecurity trends, we bring the full breadth and depth of our talent to bear. We deliver #OneAgio.

#### Contact us today.

