

FROM STARTUP TO ENTERPRISE

INVESTMENT MANAGER CINCTIVE SCALES USING AGIO SOLUTIONS

PICTURE THIS...

It's 2019, and you're an emerging alternative investment firm looking to make your mark. Your goal is to launch operations quickly and cost-effectively yet have the infrastructure to scale rapidly. You know you need a dynamic solution to keep up with an aggressive growth objective, but you want more than a provider. You want a partner who understands the big picture.

So, you turn to Agio for their innovative IT solutions.

THE PATH

Agio's SkySuite package seems a good fit for a lean startup, and you sign on. Disaster recovery, backups, hosted email, phishing protection, patching schedules and more—it's all included.

Fast forward to 2023: you've grown into about three times the number of employees. As you expand, so do the challenges—so long, startup solutions. You need the stability of a hardened enterprise-grade infrastructure.

Agio takes the time to understand challenges from your perspective and proposes solutions tailored to your requirements. They upgrade you to a more advanced, dynamic infrastructure ensuring the flexibility you need to scale seamlessly and execute innovative projects to stay competitive.

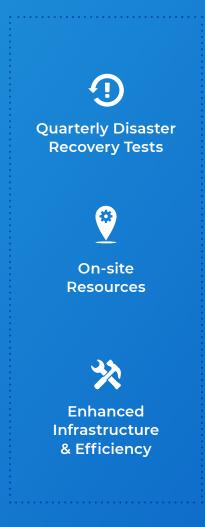
They build out VPN connections to your market feeds so you can route financial information exchanges to vendors, partners, and employees much easier. With simplified workflows and processes, your people can work efficiently. As time goes on and technology improves, you look to Agio for ideas and solutions that meet your needs as they're available.

THE PARTNERSHIP

As you go from startup to enterprise without the usual friction, Agio is there. Their proactive stance and tailored solutions aren't just about meeting present needs but anticipating the future. Their solutions scale along the way—and continue with ongoing network enhancements, security hardening, and right-sized scaling.

The outcome? The partnership continues to expand. Quarterly disaster recovery tests, on-site resources, and proactive ideas for enhanced infrastructure, efficiency, and security empower you. When your priorities shift, Agio shifts.

In the end, it's not only about firewall specs or service level agreements (SLAs). You have a trusted partnership grounded in experience and results. With Agio, there's a shared vision to see you grow seamlessly.



THE AGIO DIFFERENCE

Agio tuned you in, identified core requirements, and devised distinct solutions for you. Those solutions kept pace with growth objectives and built a trusted relationship through responsive service and customer-centric thinking.

THE TAKEAWAY

Agio's standard solutions gave way to customized support as needs evolved, driving big-picture growth. They turned challenges into opportunities with answers that resolved challenges and laid the foundation for a comfortable growth trajectory.



WHY AGIO?

#OneAgio

When you select Agio, you're investing in a relationship with everyone who's a part of this firm. Our teams operate in a symbiotic relationship based on deposits and withdrawals, creating a vehicle for delivering more than just service. We deliver an experience that reaffirms to our clients that we've got them covered. From clean, concise implementations to consistent support backed by automation and tools that work how they're supposed to, value-add reporting, accurate, timely invoicing, and content on the latest IT and cybersecurity trends, we bring the full breadth and depth of our talent to bear. We deliver #OneAgio.

Contact us today.

