



ALTERNATIVE THINKING FOR ALTERNATIVE INVESTING

PRIVATE EQUITY FIRM
CONSOLIDATES SERVICES,
STREAMLINES IT & SECURITY
THANKS TO AGIO'S
INDUSTRY EXPERTISE

PICTURE THIS...

You're a small private equity firm that has lost confidence in your managed IT provider. They're unfamiliar with the alternative investment industry, and their one-size-fits-all solution doesn't fit *you*. You're concerned about security and can't scale in this environment. You need a partner who is well-versed in private equity *and* has extensive expertise in managed IT and cybersecurity.

*SO, YOU TURN
TO AGIO.*

A man with grey hair and glasses, wearing a dark blue suit jacket over a light blue shirt, is sitting at a desk. He is looking at a laptop screen with a thoughtful expression, his hand resting on his forehead. The background is a dark blue wall with horizontal blinds.

THE CHALLENGE

You need iron-clad cybersecurity, reliable managed IT, and scalability. The goal is to find a provider who can streamline services and is familiar, focused, and well-known in the private equity vertical. Proactive monitoring, top-notch responsiveness, and transparency are must-haves. Given your last experience, any new relationship has to inspire trust and confidence. It's a tall order.

As you consider your next move and research your options, you discover Agio fits the bill. Word from your peers reinforces that Agio sets the standard for managed IT and cybersecurity in private equity. You hear a lot of “They just get it.” And they do. When you bring them on board, Agio listens to your needs and concerns and gives you a one-size-fits-one solution that addresses *your* specific private equity needs.



PROACTIVE
MONITORING



TOP-NOTCH
RESPONSIVENESS



TRANSPARENCY



THE SOLUTION

You engage Agio's three core services: comprehensive managed IT, cybersecurity operations (cyber ops), and cyber governance. Yep. You went there. You consolidated services with a single provider. Conventional wisdom questions your decision, but you're not a traditional thinker.

You understand the importance of a unified provider for streamlined IT, cyber ops, and governance to maximize your defense, policy implementation, and ROI. By consolidating services with Agio, you avoid sluggish response times and enhance efficiency and accountability for your private equity firm. Agio's data show that bundling IT and cyber ops with them means you're 80 percent less likely to see a vulnerability escalate into an incident. Well done, you.

Of course, these solutions have a few moving parts, so Agio introduces you to your customer success manager (CSM) who will be your single point of contact. Instead of chasing answers, you spend more time on portfolio management and what matters most to your firm.

CORE SERVICES



**Comprehensive
Managed IT**



Cyber Ops



Cyber Governance

THE OUTCOME

During onboarding, Agio sees that some of your network equipment is either out of warranty or at the end of life and says, "Let's fix that." A smooth network refresh aligns your equipment with Agio's (and, therefore, the industry's) standards. You have a remote help desk, backups, patch management, and more. You're good to go.

You're assigned a virtual chief information security officer (vCISO) who compares regulatory requirements with any gaps in your current security, assesses the risks, and provides remediation recommendations. And it's a good thing, too, because they find some serious issues you need to address ASAP.

The SEC expects risk assessments every two years, but yours only happens occasionally. That lapse has led to some cracks in your cybersecurity armor. Luckily, your vCISO has a plan to right the wrongs, implement a two-year assessment cycle, and get you square with SEC regulations.

Your vCISO helps you define sensitive data and execute a data loss prevention plan (DLP). Because IT and cyber ops are under one roof, your vCISO works directly with IT to expedite assessment and remediation. You avoid a fragmented process that can lead to miscommunication and slow implementation.

Agio also customizes and conducts an annual live cybersecurity seminar and even rolls that into the onboarding process so new hires understand what it takes to keep data safe. Now, your employees are empowered to be the front line of defense against cyberattacks.

You don't have a formal due diligence process for third-party vendors. Your network is only as secure as your vendors' networks, and about two-thirds of data breaches are introduced through third-party vendors. Yowza. You can use Agio's vendor risk management service to evaluate third parties and assign a risk rating based on their cybersecurity maturity. Agio will even follow up with those vendors to see how remediation is going.



You continue to meet with your vCISO once a month to go over what's happening in the world of cybersecurity (specifically with the SEC), how it affects you, and what to do about it.

Finally, you're introduced to AgioNow, Agio's proprietary one-stop shop for all IT documentation and support inquiries with built-in transparency. You dig how user-friendly it is. But is it really everything you need? It sure is. When you tell Agio you'll be fundraising in the next few months and need to field investor due diligence requests, they show you where to find Investor Briefing information within the portal. Now you can easily respond to investor questions, saving you time and improving investor confidence. Fundraising morphs from nightmare to dream.

You're feeling pretty good. Despite common misconceptions, bundling services under one roof is working out exceptionally well. It's faster, safer, and you don't have to worry about it.

Win-win-win.



THE TAKEAWAY

As a private equity firm, you need the confidence of knowing your MSP has you covered. Agio knows private equity inside and out—and the challenges you face as a private equity firm. They combine comprehensive IT support, cybersecurity operations, and governance with the tools, resources, and customized packages that fit you. Consolidating services may spook others, but you're confident it's the right move. You end up with streamlined services and solutions and ultimate peace of mind. You can finally focus on your business without IT or cybersecurity worries.

THE AGIO DIFFERENCE

In an industry where the stakes are high and the pace is fast, Agio knows having a reliable IT and cybersecurity provider isn't a nice-to-have option; it's a must-have requirement. You need a partner who is proactive, responsive, and well-versed in the unique needs of private equity. Agio's one-size-fits-one solutions ensure that all aspects of IT and cybersecurity are covered under one umbrella, providing efficiency, transparency, and trust.



WHY AGIO?

#OneAgio

When you select Agio, you're investing in a relationship with everyone who's a part of this firm. Our teams operate in a symbiotic relationship based on deposits and withdrawals, creating a vehicle for delivering more than just service. We deliver an experience that reaffirms to our clients that we've got them covered. From clean, concise implementations to consistent support backed by automation and tools that work how they're supposed to, value-add reporting, accurate, timely invoicing, and content on the latest IT and cybersecurity trends, we bring the full breadth and depth of our talent to bear. We deliver #OneAgio.

Contact us today.

