



AGIO PCI 360° COMPLIANCE PROGRAM



With a steady stream of large corporate breaches continuing to make headlines, such as Wendy's, Hyatt, Hilton, Excellus Blue Cross Blue Shield and Neiman Marcus, it's not surprising the cost of cybercrime has increased 19% over the past year, while for hackers, the cost and time it takes to launch a successful attack has decreased. We live in an opportunistic time, with 72% of attackers simply going after the easiest targets, which means the stronger your defenses, the more likely you are to deter the bad guys. Specifically, after roughly 40 hours of trying, unsuccessfully, to breach your network, 60% of hackers move on.¹ With your reputation and operations at risk, particularly in those first 40 hours, PCI compliance and overall cybersecurity has never been more imperative for the health and stability of your company.

Enter Agio PCI 360° Compliance Program.

THE PROGRAM

As a trusted PCI Qualified Security Assessor (QSA) for nearly a decade, our program is tailored to address PCI compliance for merchants and service providers alike. Agio PCI 360° Compliance Program is a holistic, programmatic approach to maintaining PCI compliance through proactive collaboration and CISO-style guidance, with a long-term view towards strengthening your security posture. Led by your assigned QSA and dedicated Project Manager, our annual program helps you make steady progress against PCI milestones throughout the year, as we collaborate with you at a sustainable pace. What's more, Agio PCI 360° Compliance Program realizes cost benefits by amortizing your PCI spend throughout the year, providing a manageable, predictable, and digestible budget.

¹ Ponemon Institute, Flipping the Economics of Attacks, 2016

PROACTIVE LIFECYCLE

Maintaining PCI compliance requires a month-in, month-out commitment to habitual activities that maintain compliance and fortify your cybersecurity defenses. While it's typical to focus a high level of effort on compliance activities for a concentrated period of time, we spread those activities over the course of 12 months, so they become more manageable and less disruptive to your organization.

Instead of having a steep climb to compliance every year, Agio PCI 360° Compliance Program manages the process for you, with a prescribed, yet digestible, level of steady effort. By fitting into your existing security and compliance framework and augmenting the expertise and specific skills your firm already possesses, we form a custom partnership that maximizes your benefit.

We know what it takes to be compliant, and we're going to get you there. Specifically, our partnership with you includes the following activities, which can be customized to fit the size and maturity of your organization.

- Policy review and development
- Security risk assessment and gap analysis against best practices and the PCI Standard
- Vulnerability scanning and assessments
- Penetration testing, including social engineering
- Incident response testing and breach management
- Proactive monitoring of domain names and DNS services
- Security awareness training
- Program management, plus a web portal for PCI compliance collaboration
- Ad hoc security and compliance consulting
- Assistance with your SAQ or a formal RoC assessment.

CISO-STYLE GUIDANCE

Every company subject to the PCI Standard needs an experienced guide to help them navigate the compliance waters, specific to their unique needs. With Agio PCI 360° Compliance Program you get CISO-level advice from our Primary QSA to ensure you understand the nature of your environment against the backdrop of PCI compliance. In your monthly check-ins, we sit down with you to discuss the best short term, tactical steps to take you from point A to point B, with your long-term security posture in mind. Beyond that, your QSA is also available to attend any discussions with your acquirer(s) or other third parties to assure you know what is expected of your company and why.

In addition, a committed Project Manager (PM) and our PCI Portal serve to keep you on schedule and on budget. Specifically, your PM oversees the milestones of your tailored program, reports on the status of ongoing or upcoming events and tasks, plans future work, and troubleshoots problems or issues that arise. And if you have any questions about the tracking of your overall engagement, you have full access to the same PCI Portal.

OUR EXPERIENCE & WHY IT MATTERS

While many compliance requirements and standards are relatively new, Agio has performed IT security assessments for nearly 20 years, focused primarily on the retail and hospitality, healthcare, government, and education industries. We are qualified to perform any assessment, scan, or consulting engagement needed for PCI compliance, and, as QSAs, we are specifically authorized to conduct the formal assessment and provide a Report on Compliance (RoC).

All of our internal, full-time QSAs are all practicing IT security consultants with an average of 10 years' experience. This is an important distinction between our expertise and that of a pure audit firm. Auditors without a technical background don't necessarily understand the security or operational implications of the recommendations made and guidance provided, which can leave you open to non-compliance. It's Agio's technical background and detailed understanding of PCI compliance that offers you a robust, effective compliance partner with an understanding of the what's, why's, and how's of your compliance.

WHY AGIO?

#OneAgio

When you select Agio, you're investing in a relationship with everyone who's a part of this firm. Our teams operate in a symbiotic relationship, based on deposits and withdrawals, that creates a vehicle for delivering more than just service. We deliver an experience that reaffirms to our clients we've got them covered. From clean, concise implementations; to consistent support backed by automation and tools that work the way they're supposed to; to value-add reporting; to accurate, timely invoicing; and content on the latest IT and cybersecurity trends, we bring the full breadth and depth of our talent to bear. We deliver #OneAgio.

For more information, please contact:

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